



VERITAS LEGAL
ADVOCATES & SOLICITORS

COMMERCIAL CONTRACTS
PRACTICE AREA PROFILE

ABOUT US

Veritas Legal is a law firm consisting of experienced professionals. Our team brings together the experience of lawyers who have worked in India's leading law firms. Our aim is to provide clear client-focused legal advice and solutions based on an in-depth knowledge of the legal, regulatory and commercial environment in India. Our clients benefit from our past experience, blended with the personal attention and streamlined advice that we provide.

COMMERCIAL CONTRACTS

Veritas Legal's Commercial Contracts' practice combines legal expertise and knowledge over a wide spectrum of corporate and commercial laws ranging across diverse practice areas and sectors, along with a comprehensive understanding of the client's industry and business needs. The team takes a holistic approach while providing practical and pro-active solutions and guides clients through the labyrinth of legal issues and complexities in their business transactions. The firm members are recognized for their ability to come up with practical commercial insight and strategies that are often relevant to complex, high-value commercial transactions. We assist clients with all commercial, regulatory and corporate aspects of their business.

INDICATIVE EXPERIENCE OF THE FIRM AND ITS MEMBERS

We offer a bouquet of contracts expertise not limited to structuring, negotiation, drafting and vetting of a variety of commercial contracts in the sectors listed below:

Education:

- Management Agreements between educational institutions and management companies

Hotels & Hospitality:

- Hotel Management agreements
- Hotel Operations agreements
- Technical and other Hotel Services agreements
- License agreements

Technology & Telecommunications:

- Master Service agreements (for both active and passive infrastructure)
- Build-to-Suit agreements
- Bandwidth Procurement agreements
- Bandwidth Supply agreements
- Franchisee agreements
- Managed Service Provider agreements

Real Estate:

- Model Contracts for Civil Work
- Model Contracts for Design, Build and Electrical Supplies
- Construction Management and Services contracts
- Support Services contracts inter alia relating to secretarial, accounting, procuring approvals, etc.
- Real Estate Business Development and Management Services contracts
- Property Management agreements
- Facility Management agreements

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Pharmaceuticals & Healthcare:

- Supply Chain agreements
- Contract Manufacturing agreements
- Distribution and Supply agreements
- Research and Development agreements
- Loan license agreements
- Services agreements

Intellectual Property:

- Technology Collaboration agreements
- Technology and Know-how License agreements
- Brand License agreements
- License agreements in relation to Intellectual Property
- Software Development agreements
- Equipment Placement agreements

Labour & Employment:

- Employment Management agreements (including for senior personnel)
- Labour and Employment contracts
- ESOP Schemes
- Retainer-ship agreements
- Consultancy agreements

Retail:

- Franchise agreements
- Supply contracts
- Distribution agreements

Other General Commercial Contracts:

- Contract Manufacturing agreements
- Toll Manufacturing agreements
- Distribution and Supply agreements
- Research and Development agreements
- Vendor and Seller agreements (especially on e-commerce platforms)
- Market Development agreements
- Constitution Documents for professional services firms inter alia partnership deeds, and other charter documents.
- Business Transfer agreements
- Collaborative agreements

OUR TEAM



KUNAL DOSHI

Kunal Doshi specializes in M&A, Corporate Advisory and Dispute Resolution with an experience of over 14 years. He has acted and advised on various corporate acquisitions, investments, joint ventures (foreign and domestic), restructuring and securities regulations pertaining to takeovers, insider trading and investor protection.

Kunal has been recognized as a 'Recommended Lawyer' for Corporate and M&A by RSG, 'Recommended Lawyer' for Private Client by Legal500 and 'Rising Star' for Corporate/M&A by Asialaw Leading Lawyers.

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VINEET NALAWALLA

Vineet Nalawalla heads the Real Estate practice of the firm. Over the last decade, Vineet has advised and assisted various domestic and foreign clients on several real estate transactions including acquisition of large parcels on ownership and development right basis in Maharashtra, regulatory approvals and issues relating to acquisition of agricultural lands in Maharashtra, leasing of commercial and residential premises and development and regulatory issues such as approvals of governmental authorities, CRZ regulations, stamp duty and registration.

Vineet has been recognised as 'Up and Coming' for Real Estate (India) by Chambers & Partners.

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TUSHAR B. RAUT

Tushar B. Raut has significant experience on labour and employment matters. He has advised renowned corporate organizations in relation to the legal issues on employment laws and general employment matters including structuring and implementing ESOP policies and plans, and employment transfers as part of business / asset acquisitions / divestments. He specializes in the area of Mergers and Acquisitions and Private Equity, and has an experience of over 14 years, having advised on multiple cross-border and domestic acquisition and sale transactions, joint ventures and private equity investments.

Tushar has been recognized as a 'Recommended Lawyer' for Corporate by RSG and 'Rising Star' (India) by Asian Legal Business.

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MANAV RAHEJA

Manav Raheja specializes in M&A, Private Equity, Venture Capital, Corporate Advisory and Commercial Disputes with an experience of over 15 years. He has represented strategic and financial investors on acquisition and sale transactions in the technology, manufacturing, financial services, infrastructure and other sectors. He is also presently the National Representative for India at the International Association of Young Lawyers, Brussels.

Manav has been recognised as a 'Recommended Lawyer' for Corporate/M&A, Private Equity and Investment Funds by Legal500 and also as a 'Notable Practitioner for M&A (India)' by IFLR1000. He has been recognised as a 'Recommended Lawyer' for Private Equity by Legal500, for Corporate and M&A by RSG India and for M&A and Private Equity also by RSG India. He has also been recommended as "diligent and reliable" for Corporate/M&A by Asialaw and commended "for understanding business needs and for his swift delivery" by IBJ Indian Law Firm Awards.

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ACCOLADES

FORBES INDIA

- Recognized as a 'Top Law Firm' (below 10 years of experience) for Life Sciences & Pharmaceuticals, Mergers & Acquisitions, Joint Venture, Private Equity & Venture Capital, Real Estate & Construction, White Collar Crime and Family in the Legal Powerlist 2021.
- Recognized as a 'Top Law Firm' (below 10 years of experience) for Life Sciences & Pharmaceuticals, Mergers & Acquisitions and Private Equity & Venture Capital in the Legal Powerlist 2020.

RSG INDIA REPORT

- Ranked 15 in the Top 50 India Ranking 2019.
- Ranked 27 in the Top 40 India Ranking 2017.

CHAMBERS & PARTNERS ASIA-PACIFIC GUIDE

- Ranked in Band - 2 for Corporate/M&A: The Elite (India) in 2022.
- Ranked in Band - 3 for Private Equity (India) in 2022.
- Ranked in Band - 4 for Real Estate (India) in 2022.

CHAMBERS & PARTNERS GLOBAL GUIDE

- Ranked in Band - 2 for Corporate/M&A: The Elite (India) in 2022.
- Ranked in Band - 3 for Corporate/M&A (India) in 2019 to 2021.

LEGAL500 ASIA PACIFIC GUIDE

- Ranked in Tier - 2 for Private Client and White-Collar Crime (India) in 2021 and 2022.
- Ranked in Tier - 3 for Anti-trust and Competition (India) in 2022.
- Ranked in Tier - 3 for Corporate/M&A (India) in 2021 and 2022.
- Ranked in Tier - 4 for Private Equity and Investment Funds (India) in 2021 and 2022.
- Recognized as 'Firms to Watch' for Real Estate and Construction (India) in 2022.

IFLR1000

- Ranked in Tier - 4 for Mergers and Acquisitions (India) in 2022.
- Awarded 'Rising Star Firm of the Year' by IFLR1000 India Awards 2020.
- Recognized as a 'Notable Firm' for Mergers and Acquisitions (India) in 2019 to 2021.
- Ranked in Tier - 3 for Private Equity (India) in 2020 to 2022.

ASIALAW PROFILES

- Recognized as a 'Recommended Firm' for Corporate/M&A and Private Equity (India) in 2022.
- Recognized as a 'Notable Firm' for Competition and Real Estate (India) in 2022.
- Named as a 'Recognized Firm' for Dispute Resolution (India) in 2022.
- Recognized as a 'Notable Firm' for Pharmaceuticals and Life sciences, Technology and Telecommunications (India) in 2021 and 2022.

ASIAN LEGAL BUSINESS

- Recognized as 'Boutique Law Firm of the Year' by ALB India Law Awards 2021.
- Recognized as a 'Tier 2 Firm' in M&A Rankings in 2019 to 2021.

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ASIAN LEGAL BUSINESS

- Recognized as 'India Firms to Watch' by Asian Legal Business 2021.
- Awarded 'Rising Law Firm of the Year' in the ALB India Law Awards 2020.

INDIA BUSINESS LAW JOURNAL

- Awarded 'Winning Law Firm' for Private Client Practice in the Indian Law Firm Awards in 2021 and 2022.
- Recognized for 'Corporate & Commercial' in the Indian Law Firm Awards in 2019 and 2020.

BENCHMARK LITIGATION ASIA-PACIFIC

- Ranked in Tier - 3 for Commercial & Transactions in 2022.
- Ranked in Band - 4 for Commercial & Transactions in 2020 and 2021.
- Recognized as a 'Notable Firm' for International Arbitration and Government & Regulatory in 2022.
- Recognized as a 'Notable Firm' for Construction in 2020 to 2022.
- Recognized as a 'Recommended Firm' for White Collar Crime in 2020 to 2022.

BUSINESS WORLD

- Awarded 'Private Equity Law Firm of the Year' in the BW Legal World Global Legal Leaders Awards 2021.
- Awarded 'Pharma & Life Science Law Firm of the Year' in the Business World Legal Leaders Awards 2019.

LEGAL ERA

- Awarded 'Most Promising Law Firm of the Year (3 years & above)' in the Legal Era Indian Legal Awards 2019 to 2020.

LEAGUE TABLE RANKINGS

MERGERMARKET

- Ranked No. 8 by deal count in the Mergermarket M&A (India) Legal Advisory League Table 2021.

BLOOMBERG

- Ranked No. 7 by deal count and No. 13 by deal volume for India Announced Deals in the Bloomberg Global M&A Legal Rankings 2021.

VENTURE INTELLIGENCE

- Ranked No. 9 by deal value and No. 10 by deal count in the Venture Intelligence M&A League Table 2021.
- Ranked No. 11 by deal value and No. 20 by deal count in the Venture Intelligence Private Equity League Table 2021.
- Ranked No. 9 by deal value and No. 10 by deal count for Healthcare & Life Sciences in the Venture Intelligence M&A League Table 2021.
- Ranked No. 9 by deal value and No. 10 by deal count (M&A) and Ranked No. 11 by deal value (PE) for Hotel & Resorts in the Venture Intelligence League Table 2021.
- Ranked No. 11 by deal value for Food & Beverages in the Venture Intelligence Private Equity League Table 2021.

REFINITIV

- Ranked No. 16 (Asia Pacific Advisors) in the Refinitiv Global Private Equity and Venture Capital League Table 2021.
- Ranked No. 20 (Asia Pacific Advisors) in the Refinitiv Global Small-Cap M&A Legal Advisory League Table 2021.

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